



CLEAN ENERGY ASSOCIATES, LLC

HUMAN RESOURCES DEPARTMENT OPEN POSITION FORM

The Position Summary:

Company: Clean Energy Associates Limited
Department: Supply Chain Management
Position: Sr Manager Supply Chain Management
Region: Global
Location: Shanghai
Reports to: Srini Srinivasan
Supports: Director Supply Chain Management

About Clean Energy Associates

CLEAN ENERGY ASSOCIATES (www.cleanenergyassociates.com) provides technical due diligence and engineering services for solar and storage clients around the globe who are financial institutions, project developers, EPCs, IPPs, and PV power plant owners. From our base in China, our team of engineers travel to factories around the globe to conduct upstream in-factory quality assurance via audits, production monitoring and pre-shipment product inspection. From our USA base, our engineering (IE/OE) team provides system design, energy forecasting, product benchmarking, and supply chain services. Downstream, we audit projects through the full cycle, including design, construction, commissioning, project performance, re-power and upgrade analysis, and warranty support. Our team of 100+ professionals including 70+ engineers serve the solar and storage industry through our expertise in PV modules, racking, inverters and energy storage systems. Since 2008, CEA has reduced Buyers' risks and improved returns on investments via technical assurance and engineering services covering more than 35 GW+ in 50+ countries.

CORE VALUES

We are excited to be working in the solar industry and seek your active involvement in building and strengthening our values into your daily life in your professional endeavors.

As a team, our core values differentiate us from our competitors and align our interests as a company, so we encourage all employees to practice and celebrate our values.

We Are Family
Have Fun
Unending Curiosity
Be Humble

Do the Right Thing
Results Matter
Own It
Perform Above and Beyond

To learn more about CEA, please visit www.cleanenergyassociates.com

Job Description:

The Senior Manager of SCM will report to the Director of SCM and will be responsible for:

1. Developing multi-level relationships including the C-Suite of supplier organizations for Solar and Storage products
2. Developing organization charts and mapping decision makers
3. Maintaining day to day contact and proactively identifying key strategic shifts
4. Directing the planning and execution of Asia Supplier tours for overseas clients
5. Accompanying clients on visits to Solar and Storage suppliers
6. Facilitating commercial and technical discussions to achieve tour objectives
7. Delivering a 'WoW' experience for the clients on the tour
8. Coordinating client's contract negotiation efforts across SCM, Technology, Quality and administrative departments in China
9. Helping negotiate Quality acceptance criteria with suppliers
10. Collaborating with BI group to develop a supplier database
11. Updating and maintaining Supplier Profiles
12. Tracking availability and pricing information from the field and from suppliers
13. Monitoring trends in global supply and demand
14. Creating brief advisories on breaking news and events

We seek an individual with:

1. Service mentality; has a genuine desire to serve the customer
2. Excellent verbal, written, and interpersonal communication skills
3. Self-starter who works independently and is highly self-motivated
4. Results oriented; Anticipates and solves problems in a calm and methodical manner
5. Manages multiple projects and timelines with a sense of urgency
6. Strong organizational, analytical, and decision-making skills
7. Strong computer skills, required
8. College degree in engineering / technical / business administration, preferred
9. Prior five (5) years' experience in solar / storage, required
10. Experience in contract negotiations, supply chain, project management preferred
11. Experience working in a manufacturing environment, preferred
12. An extensive set of contacts (with 1-to-1 positive relationships) in the industry is highly desirable
13. A passion for renewable energy, required
14. Ability to speak Chinese language preferred
15. Availability for Domestic and International travel

CEA values taking ownership of the work and perform above and beyond, as such, we're seeking a candidate with the following traits:

1. Ability to absorb information quickly
2. Detail Oriented
3. Organized
4. Patient
5. Flexible
6. Perpetual Optimist

7. Outstanding professional oral and written communication skills, including writing, editing and proofreading
8. Exceptional time management and project execution skills
9. Excellent inter team member skills and comfortable interacting with team members of all levels

Desired Start Date: Immediately

Compensation: Based on experience

Interested parties please send a cover letter and resume to hr@CEA3.com with the subject line: 'APPLICATION: 'Sr. Manager Supply Chain Management (SCM)'