



CLEAN ENERGY ASSOCIATES LLC

HUMAN RESOURCES DEPARTMENT I

OPEN POSITION FORM

Position Summary:

Company: Clean Energy Associates LLC
Department: Client Solutions
Position: Director of Energy Storage
Region: Global
Location: US Mainland preferred
Reports to: Paul Wormser

CLEAN ENERGY ASSOCIATES (CEA) provides technical due diligence and engineering services for solar and storage clients around the globe who are financial institutions, project developers, EPCs, IPPs, and PV power plant owners.

To learn more about CEA, please visit www.cleanenergyassociates.com

Job Description:

1. Be CEA's technical go-to resource (domain expert) for storage;
2. Be in a Client-facing role
 - 1) As CEA's technical expert on storage, supporting Sales
 - 2) As CEA's Storage projects execution leader;
3. Lead the development of technical content for CEA's storage offerings, including supply chain and business intelligence services;
4. Prepare technical content for marketing materials that describes what we offer, our methodology, the value that we bring our clients;
5. Develop scopes of work for proposals; prepare estimates, including schedules, budgets;
6. Lead the execution and delivery of CEA's storage offering; monitor project milestones and financials - actual vs. plan - and take corrective action, as needed;
7. Develop business cases for storage and integrated solar projects;
8. Understand the competitive landscape for storage platforms;
9. Survey clients to determine degree of satisfaction and take corrective action, as needed;
10. Contribute meaningfully to CEA's revenue growth and profitability.

Qualifications/Requirements:

1. Five+ years in storage required;
2. Three+ years in solar required;
3. College degree in engineering / technical; additional degree in business desirable;
4. Service mentality; a genuine desire to serve the customer;

5. Results oriented; Anticipates and solves problems in a calm and methodical manner;
6. Manages multiple projects and timelines with a sense of urgency;
7. Strong organizational, analytical, and decision-making skills;
8. Understanding of the role of storage in utility-scale, C&I and residential applications;
9. Demonstrated experience in development of use-case requirements and identification of technology platforms to meet the use case;
10. Experience with factory-acceptance-testing (FAT) desirable;
11. Experience working in a manufacturing environment, preferred;
12. Familiarity with structured product development, such as stage-gate and “Voice of the customer;”
13. Able to speak multiple languages, including Chinese, preferred.

CEA values taking ownership of the work and perform above and beyond, as such, we’re seeking a candidate with the following traits:

1. Ability to absorb information quickly
2. Detail Oriented
3. Organized
4. Patient
5. Flexible
6. Perpetual Optimist
7. Outstanding professional oral and written communication skills, including writing, editing and proofreading
8. Exceptional time management and project execution skills
9. Excellent interpersonal skills and comfortable interacting with personnel of all levels

Desired Start Date:

Negotiable

Compensation:

Salary, bonus potential, health and wellness benefits (medical, dental, vision) and supplemental insurance, paid time off, holidays, and a great team environment.

Interested parties please send a cover letter and resume to hr@cea3.com with the subject line: ‘APPLICATION: CEA-Director of Energy Storage-Your Name.’

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About Clean Energy Associates

CLEAN ENERGY ASSOCIATES (CEA) provides technical due diligence and engineering services for solar and storage clients around the globe who are financial institutions, project developers, EPCs, IPPs, and PV power plant owners. From our base in China, our team of engineers travel to factories around the globe to conduct upstream in-factory quality assurance via audits, production monitoring and pre-shipment product inspection. From our USA base, our engineering (IE/OE) team provides system design, energy forecasting, product benchmarking, and supply chain services. Downstream, we audit projects through the full cycle, including design, construction, commissioning, project performance, re-power and upgrade analysis, and warranty support. We serve the solar industry through our expertise in PV modules, racking, inverters and energy storage systems. Since 2008, CEA has reduced Buyers’ risks and improved returns on investments via technical assurance and engineering services covering more than 25 GW+ in 35+ countries.

Purpose: We believe that by helping our clients and stakeholders deploy solar and storage solutions worldwide we are creating a better future

Mission: To help our clients and partners deploy quality solar and storage solutions worldwide

Vision: To become by 2025 the leading global solar PV and energy storage engineering services firm that creates tangible impact with every client

Core Values:

We are excited to be working in the solar industry and seek your active involvement in building and strengthening our values into your daily life in your professional endeavors.

As a team, our core values differentiate us from our competitors and align our interests as a company, so we encourage all employees to practice and celebrate our values.

CEA Core Values:	Descriptions:
We are Family	We are inclusive and value diversity We appreciate and support each other We celebrate wins; teamwork is the key to our success
Have Fun	We value smiles and laughter We see synergy with our work and personal lives We strive for balance among work, family and community
Unending Curiosity	We approach people and problems with curiosity We always search for new ways to get things done We constantly seek to understand our market, improve our strategy and benefit our clients
Be Humble	We listen with empathy and understand with compassion We act with transparency and openness We admit our mistakes; success is infinitely divisible
Do the Right Thing	We do the right thing for the right reasons in the right way We act with integrity and authenticity, even when under pressure We are honest and listen
Results Matter	We know that getting things done counts most We consistently execute our work despite challenges We have a bias for action and search for answers
Own It	We take ownership of our actions and responsibilities We approach obstacles with the mindset that we can overcome them We honor our commitments and hold ourselves and each other accountable
Perform Above and Beyond	We ask ourselves "What more can I do?" We understand our work and strive to exceed expectations We define success by achievement and high client satisfaction